

## Sorting out the Financial Stuff:

## **Helpful Tips and Information for Incoming Medical Students**

Congratulations on your admission to Schulich Medicine! You've made it and we are so glad you will be part of the Schulich Family!

Over the coming months, you will have many things to sort out—where to live, who to live with, obtaining police checks, immunization records etc....all important for a successful start on this next part of your journey.

One of the things you are probably most concerned about is how you are going to pay for all of this. For many of you, you may be considering a combination of personal and/or parental savings, provincial & national loans and lines of credit.

The Learner Experience Office, with the help of our colleagues at Western's Student Services, the Canadian Medical Association and the Ontario Medical Association, developed some information and resources to help you navigate this next step.

#### Here is what you'll find:

- 1.0 Figuring out What You'll Need: Cash Flow & Budgeting
- 2.0 Understanding the Medical Student Line of Credit
- 3.0 What the Banks Have to Offer: Line of Credit Comparison Chart
- 4.0 Looking After Yourself and your future: Disability Insurance
- 5.0 Financial Aid for Medical Students: OSAP, Bursaries & Need Based Awards
- 6.0 Useful Contacts

## 1.0 Figuring Out What You'll Need: Cash Flow & Budgeting

#### What is Cash Flow?

Cash flow is simply a record of your income and expenses. How you manage that record, however, has a direct effect on your ability to minimize debt during medical school and start your career on the right foot. The first step to managing your debt is to develop an annual budget.

Building an annual budget for each year of medical school will help estimate your costs and potential income. Some examples include:

Basic Costs	Other Costs	Sources of Income
Tuition	Travel	Summer work
Books	Membership fees	Grants
School fees	Insurance	Scholarships
Rent/Accommodation	Interest accumulation on debt	Gifts and family assistance
Food/Entertainment		

To calculate your personal income and expenses, you may want to use an online debt assessment tool (e.g., https://mdm.ca/tools/medical-school-cost-calculator).

Calculating your Personal Income & Expenses is comprised of three easy steps:

- 1) Estimating your net worth the difference between what you have and what owe
- 2) Calculating your cash flow where your money comes from and where it goes
- 3) Projecting your total debt how much debt you will take on during medical school

The results from this tool will provide a snapshot of where you stand financially. Using this knowledge, adjustments can be made to your budget (i.e. reducing expenses or increasing borrowing) to maintain alignment with your debt management goals.

#### Why do I need to pay attention to this?

Pursuing your dreams of medicine can be financially daunting. The combination of debt from medical school, an undergraduate degree, and personal debt can accumulate to over \$150,000 upon graduation! The key to managing that debt to an acceptable level is proper budgeting.

Secondly, keeping to your budget will provide full visibility on your spending habits. Therefore, no expense should come as an unwanted surprise as your budget has already accounted for it.

Creating and managing your budget is a necessary step to managing your cash flow and allocating funds to meet your short-term and long-term financial goals and requirements.

#### What options should I be considering?

Expenses generally fall into the categories of basic lifestyle expenditures and discretionary expenditures.

Basic lifestyle expenses are those that would be difficult to avoid without changing your standard of living. Some examples are housing, food, transportation, and clothing.

On the other hand, some examples of *discretionary expenses* are vacations and entertainment. When determining your budget, it is important to consider what expenses are necessary for your lifestyle and what expenses are discretionary.

Additionally, it is important to understand the annual costs of medical school. The Schulich Medicine program is four years long and each year looks financially very different. Therefore, you should be re-visiting and adjusting your budget on an annual basis to account for variation.

An example of costs associated with the 4 years of Medicine can be found below:

Sample Budgets Academic Year 2022/2023				
Expense	Yr. 1 (39 wks)	Yr. 2 (40 wks)	Yr. 3 (50 wks)	Yr. 4 (35 wks)
	10 months	10 months	12 months	8 months
Tuition/Ancillary Fees	23,986	23,986	23,986	23,986
Books	2,885	2,885	2,581	2,705
Rent \$700/mth	11,000	11,000	13,200	8,800
Food \$400/mth	5,000	5,000	6,000	4,000
Transportation Home	750	750	750	750
Entertainment \$100/mth	1,000	1,000	1,200	800
Clothing \$75/mth	750	750	900	600
Personal Items/Incidentals \$100/mth	1,000	1,000	1,200	800
Laundry \$30/mth	500	500	600	400
Utilities/Cable \$100/mth	1,000	1,000	1,200	800
Phone/Internet \$100/mth	1,000	1,000	1,200	800
Transcripts & Official Western Letters	50	50	50	50
Elective Costs incurred in Third Year			2,200	

Four Year CARMS				4,600
Total	\$48,921	\$48,921	\$55,067	\$49,091
Note: This budget is a guideline, take	nto consideration the follow	ving when assessing	an individual student's k	oudget:
1. Interest payments on line of credit				
2. Purchase of a used car in third or fo	ourth year (approx. \$6,000).			
3. Adjust budget for students living at	home, married students, an	id sole support parei	nts.	

# 2.0 Understanding the Medical Student Line of Credit

What is a Line of Credit?	A line of credit is a financing option available to students that allows them to borrow to finance tuition payments, living costs, and other needs during
	medical school. A line of credit is a funding source that a borrower can make
	use of at his or her discretion. Unlike a standard loan, the borrower does not
	begin incurring interest charges until the line is actually used for spending. In
	general, lines of credit vary widely with respect to fees, interest rates,
	available limits, and repayment terms; however, because of their unique
	profiles and borrowing needs, medical students in Canada can easily access
	very large lines of credit at favourable interest rates relative to other
	borrowers. Due to the high tuition costs and the need to fund living and travel
	costs for the duration of medical school, medical student lines of credit are an
	increasingly important source of funding for medical students across Canada.
Why do I need it and what	Most major financial institutions offer some form of credit line for medical
options should I be	students. Individual products and services may vary slightly between
considering?	companies and regions, but most lines of credit are fairly similar in terms and
	structure. For instance, medical student lines of credit are generally offered at Prime – meaning that the funds borrowed from the line are charged the
	Prime rate of interest (currently 2.45%). If an applicant is deemed
	creditworthy, a prime rate should be the standard for a medical student line,
	so if a higher rate is offered, you should consult other institutions to find out
	if a more favourable rate is possible.
How much financing will be made	Line of credit limits (the total that can be borrowed during medical school)
available?	will vary from institution to institution. Borrowers want to ensure that they
Will the financing me made	will have enough to fund their needs at least until graduating
Will the financing me made available all at once or in	Depending on the borrower's budget discipline and spending habits, up-front access to a large sum could result in over-spending and over-borrowing. A
increments?	more incremental product might result in less borrowing over four years.
	Students must realize that in the up front lines of credit option, borrowers
	may not allow for further credit increases in residency therefore you must be
	mindful not to maximize your LOC during medical school. You may require
	this credit during your residency years as well.
How is interest charged and repaid?	Interest could be capitalized every month – meaning it's simply added to the amount owing, or the lender may require monthly interest payments, where
	the borrower could have to borrow from the line every month to pay interest.
How long will funds from the line be	Despite the fact that they are earning salaries, many residents still rely heavily
accessible?	on lines of credit well after medical school. Some financial institutions will
	continue to allow borrowing up to allowable limits during residency; others
	may opt to limit a resident's ability to borrow additional funds.
How long will the line of credit be	Some lines will continue to provide financing at prime during residency, and
available at prime?	some will even provide prime into practice if some conditions are met. Other
	institutions may increase the rate soon after medical school. Borrowers will
	want to keep financing at prime in place as long as possible.

#### I've got the line of credit...what next?

Once you have chosen the appropriate line of credit, the next priority should be establishing a debt management plan to help ensure that funds are borrowed responsibly. This could involve <u>developing a cash flow statement</u> to understand spending habits and then working out a realistic budget that will prevent over-spending in medical school.

#### I need some help figuring this out...

Financial advisors can help students develop financial plans that are focused on debt minimization and can answer questions around everything from maintaining strong credit to transitioning into a saving and repayment plan in residency. Having a plan and sticking to it for the duration of medical school can have a significant impact on the debt students accumulate and the subsequent interest charges. See the <u>contacts</u> section of this booklet if you need assistance in finding someone to talk to about your questions.

#### What about the future?

The debt management plans that students develop in medical school can be adapted in residency when they will be confronted with a number of choices related to debt repayment, saving and investing, and preparing for a transition into practice. If residents can stay on budget, limit borrowing, and at least pay the interest on the lines on credit every month, they can stop their debt from expanding and pivot into a repayment system when budgets allow.

Lines of credit offer many benefits to medical students, but it is important that you understand all of the facts pertaining to your individual circumstances. You are encouraged to do your homework and seek objective financial advice when deciding which product to choose and how best to manage it.

## 3.0 What the Banks Have to Offer: Line of Credit Comparison Chart

	TD Canada Trust	RBC	<u>Scotiabank</u>	CIBC	<u>BMO</u>	MD Financial
Prime is 3.20% (subject to change)	Prime - 0.25%	Prime - 0.25%	Prime - 0.25%	Prime - 0.25%	Prime -0.25%	Is associated with Scotiabank
Total Amount	Up To \$350,000	Up To \$350,000	Up to \$350,000	Up to \$ 350,000	Up To \$300,000, access up to \$85,000 in first year	
Credit Card	TD Aeroplan Visa Platinum or TD Platinum Travel Visa Card	Max \$10,000 if projected income is used and subject to qualification	Passport Infinite & Gold American Express both with fees waived throughout school and afterwards as well	\$10,000 CIBC Aventura Gold Visa	Please check the website for more information	
Annual Borrowing Limit	Up to \$100,000 in first year of study; continued access during residency	Full amount available from activation date	No annual limits	Access to the full amount. No annual limit	Up to \$85,000 in first year	
Chequing Account	Free TD Chequing account	RBC VIP Banking waived	Unlimited package with fees waived throughout school and afterwards as well	CIBC Smart Plus- unlimited package with fees waived throughout school. \$ 1000 personal overdraft	Please check the website for more information	

applications do not require cosignor  Repayment  Interest-only monthly payments while in school and for 24 months after you leave school  Repayment  Interest only monthly powers a comparition of the month of school and for 24 medical student lines  Interest and any insurance premiums, if applicable, for new medical student lines  Interest and any initially declined due to credit risk indicators  Convert to a Professional line of credit after graduation which stays open forever at Prime - 25%. Can always re-borrow up to limit of \$350,000 and only have to make interest	Cosigner	Majority of	May be required,	Only required if	Not	Might be	
Repayment  Interest-only monthly payments while in school and for 24 months after you leave school  Signor  Interest-only monthly payment of a policiable, for new medical student lines  Interest only payment of during program.  Convert to a Professional line of credit after graduation which stays open forever at Prime program.  Convert to a Professional line of credit after graduation which stays open forever at Prime program.  Convert to a Professional line of credit after graduation which stays open forever at Prime program.  Convert to a Professional line of credit after graduation which stays open forever at Prime program.  Convert to a Professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which stays open forever at Prime professional line of credit after graduation which sta				initially declined	required	required	
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payments residency which stays open forever	Repayment	monthly payments while in school and for 24 months after you leave	The medical RCL does not enter a grace period or repayment phase. The minimum payment is the monthly payment of interest and any insurance premiums, if applicable, for new	Convert to a Professional line of credit after graduation which stays open forever at Prime25%. Can always re-borrow up to limit of \$350,000 and only have to make interest	only repayment during program. Convert to a Personal Professional line of credit after residency which stays open	the website for more	

## 4.0 Looking After Yourself & Your Future: Disability Insurance

The Schulich School of Medicine & Dentistry strongly encourages you to consider purchasing disability insurance to protect yourself and your assets.

As a medical student, you may be vulnerable to the financial hardships that could result from a disability. Medical student disability insurance protects students from possible financial disaster and may be a wise investment. Purchasing a policy while still in medical school can save you money after graduation and provide the peace of mind necessary to focus on the demands of a career in medicine. Most medical students do not generate income while in school, but instead are accumulating high educational debt. A student that suffers a disability may never realize sufficient income to repay that debt. Repayment of student loans combined with medical expenses and lack of income due to disability can be very damaging to your financial future.

The Ontario Medical Association provides Ontario medical students with an exclusive disability plan that keeps pace with their needs as they progress through school, residency and into practice. The plan is heavily discounted and offered without a medical exam or other detailed health information. The cost is based on age, gender and smoking status only. Once you are enrolled in the plan, the coverage automatically increases with each year of study and seamlessly transitions when you begin residency.

The OMA has put together a helpful explanation of its policy and coverage, which you can access here:

## 5.0 Financial Aid for Medical Students: OSAP, Bursaries & Need Based Awards

In addition to developing a relationship with banks and insurance providers, you will also want to connect (or reconnect) with Western's Student Financial Services to investigate access to government loans and/or bursary funding.

What is OSAP?	An integrated financial assistance program through the Federal and
	provincial governments.
	<ul> <li>Meant to supplement not replace the financial resources that a student is expected to contribute</li> </ul>
	Based on Financial Need
	Eligibility for grants automatically accessed
Who is eligible?	Individuals who:
	<ul> <li>Are Canadian Citizens and /or permanent residents</li> </ul>
	Are Ontario Residents
	<ul> <li>Possess a Satisfactory Credit Check</li> </ul>
What might I be entitled to?	Since there are many changes in OSAP this year, you are encouraged to apply, and use the OSAP Aid Estimator when applying, to determine what you are eligible to receive.
What are the Interest Rates for	2.45%
Federal Loans?	
What are the Interest Rates for	3.00%
Ontario Student Loans?	
When do I have to pay interest?	<ul> <li>Student loans remain interest free provided you remain a full-time student</li> <li>Repayment starts 6 months after your studies are completed (e.g., study end date is April 25, 2022,</li> </ul>

	<ul> <li>repayment starts on November 1, 2022)</li> <li>During the 6 month grace period, Ontario portion of loan is interest free and payment free. Interest will accrue on the federal portion.</li> </ul>
How can I learn more	Visit the National Student Loan Centre website at:
about repayment?	www.canlearn.ca

What is a Bursary?	A bursary is a non –repayable grant awarded on the basis of financial need.
What is a Need-Based Award?	A need-based award is given to students based on a combination of
Awards	academic merit, demonstration of financial need and in some cases, non- academic requirements.
How do I find out about what	For first year students, You must submit a Financial Assistance
awards and or bursaries I might be eligible for?	Application
	https://studentservices.uwo.ca/secure/AdmissionBursaries/default.cfm
	By <b>July 20 2022</b> .
	Upper year students and students who <b>missed</b> the July deadline will
	have another opportunity to complete a Financial Assistance
	application which will become available in mid-August each year
	through the <u>Student Services website</u> (a Western Student ID and or
	password/access code will be required).
	Deadline for Need Based Awards- Sept 30
	Deadline for Bursary Consideration – Oct 31
	To be considered for an award, additional documentation may be
	required. See the online <u>Award Search</u> for more information.
When will I find out if I will receive	Decision notification will be sent by November 30 <sup>th</sup> to your @uwo.ca
any of these awards?	email account.

#### **6.0 Useful Contacts**

#### **Western University Student Financial Services Contacts:**

Financial Counselling Appointments: Online Appointment Scheduler <a href="http://student.uwo.ca">http://student.uwo.ca</a>

General information: <a href="http://www.registrar.uwo.ca/Student Finances/index.html">http://www.registrar.uwo.ca/Student Finances/index.html</a>

#### **Confidential Counselling/Advising/Support:**

• Note that due to COVID, our office is open on a limited basis. All appointments must be made in advance via email.

Learner Experience Office, Schulich School of Medicine & Dentistry

**London:** Kresge Building, Room K1

Scotiabank

Tel. 519-661-4234

learner.experience@schulich.uwo.ca

Windsor: Medical Education Building, Room 2124A

Tel. 519-253-3000 x 4312

learnerexperience@uwindsor.ca

#### **Professional Student Line of Credit Contacts for Windsor:**

Nathan Warkentin Small Business Advisor 388 Ouellette Avenue, 2 <sup>nd</sup> Floor Windsor, ON N9A 6P1 Tel. 1-519-973-5711 Nathan.warkentin@scotiabank.com	John Curtin Account Manager, Small Business 4115 Walker Rd., Bldg. 1 Windsor, ON N8W 3T6 Tel. 1-519-735-0010 ext. 300 Fax. 1-519-735-4380
ivatian.warkenting/scotiabank.com	John.curtin@td.com
RBC – Windsor Mary Ann Rahi Community Manager 13281 Tecumseh Rd. East Tecumseh, ON N8N 3T4 Tel. 1-519-974-8308 Fax 1-519-979-2866	MD Financial Management London and Windsor Office: Kristine Greenfield: Kristine.greenfield@md.ca  Tel: 519-432-0883 Toll-free: 1-800-461-9587
Maryann.rahi@rbc.com  BMO-1-877-CALL-BMO  Application can be started over the phone with credit advisor	

**TD Canada Trust** 

#### **Professional Student Line of Credit Contacts for London:**

#### **RBC Contacts**

# Applications can be started over the phone with credit advisor

1-800-769-2511

Signing of documents must be done at branch.

Local Locations & Personnel

#### **Denette St Jules**

### **Financial Advisor**

142 Fullarton St.

London, Ontario N6A 0A4

Tel. 519-661-1240

Fax 519-661-1100

Denette.stjules@rbc.com

#### **Kevin Lum**

#### **Financial Advisor**

96 Fanshawe Park Rd. E. London, ON N5X 4C5 Tel. 519-661-1305

Kevin.lum@rbc.com

160 Dundas Street

Tel. 519-457-5700 (please call to book appointment)

#### **CIBC**

#### Jacob Romu

King & Wellington Banking Centre

177-355 Wellington Street

London, ON N6A 3N7

Tel. 519-661-8000 ext. 340

Jacob.romu@cibc.com

#### **Jordan Batson**

Masonville Banking Centre

97 Fanshawe Park Rd. E.

London, ON N5X 2S7

Tel. 661-8182 ext. 349

Jordan.batson@cibc.com

#### **TD Canada Trust**

#### Nimish Shukla, Account Manager

1663 Richmond Street, London, ON N6G 2N3

1314 Huron Street, London, ON N5Y 4V2

Tel. 519-660-0070 ext. 300

Nimish.shukla@td.com

#### **BMO Bank of Montreal**

1-877-CALL-BMO

Application can be started over the phone with credit advisor

#### Scotiabank

**Rod McFadden** 

**Healthcare and Professional Advisor and** 

**Mutual Fund Representative** 

Scotiabank/One London Place 255 Queens Ave., Suite 100

London, ON N6A 5R8

Tel. 519-642-3017

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#### **MD Financial Management**

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